

# Capability Statement



## Core Competencies

KingAndCo, LLC PS MidAtlanticMunition supports government agencies and departments with ammunition sourcing and fulfillment, from on-demand resupply to bulk order delivery.

We maintain a strong distributor network to support fast, compliant fulfillment aligned with agency requirements and budgets.

- Guided quoting and procurement support.
- Online ordering for faster procurement.
- Detailed, transparent product listings.
- Responsive, knowledgeable support.
- Customize quotes aligned to agency needs.
- 24/7 request submission capability.

## Differentiators

Low-overhead, dropship-only, e-commerce style business model keeps prices low, product options high, and delivery times fast.

Being a dealer for three of the largest, longest-tenured, most successful ammunition distributors in the United States, provides the selection and volume our customers demand and enjoy.

Collaborate with and draw from extensive manufacturer and distributor supplied technical knowledge and product expertise.

P-Card preferred, **discounts available for advance payment.**

## Past Performance

MidAtlanticMunition management brings 10+ years of federal, state, and local government contracting experience, delivering in such areas as finance, contract administration, and project management. Proficiency in...

- Government procurement, and compliance.
- Customer needs/gap analysis and solutions implementation.
- Financial analysis (cost/pricing) and estimate validation.

## Company Data

MidAtlanticMunition's History -

Established in 2022 to bring a locally based e-commerce style provider to the mid-Atlantic region's consumer/retail ammunition and firearm parts and accessories market. Approved as a dealer for three of the largest distributors in the country. This network provides our customers real time, secure web-based, access to +/- 24,000 products at their fingertips, 24/7/365.

- UEI: FVKUE3TL97N4
- CAGE: 9LYD8
- DUNS: 06-324-6122
- **SWaM Cert:** 838852 (Small and Micro) thru Aug 2030
- Socio-economic certifications: Small Business
- NAICS: 423910, 423990, 423840, 459110
- NIGP: 34564, 68004, 68012, 68056, 68058, 68065, 68086
- PSC: 4240, 6135, 6510, 6515, 8115, 8145, 8415, 8470
- **Accepts Purchase Card (P-Card)**
- Payment Card Industry Data Security Standard (PCI DSS) Compliant
- Americans with Disabilities Act (ADA) compliant website

KingAndCo, LLC PS MidAtlanticMunition  
Arlington VA 22206  
(703) 951-7991      gov@midatlanticmunition.com  
[Click here to learn more, visit us on the web](#)